



2023 Medtec

Innovation Forum

Shanghai

Innovation · Cooperation · Prospection

2023
12.12 - 13

Shanghai World Expo
Exhibition & Convention
Center Hall 2

Exhibitor Prospectus

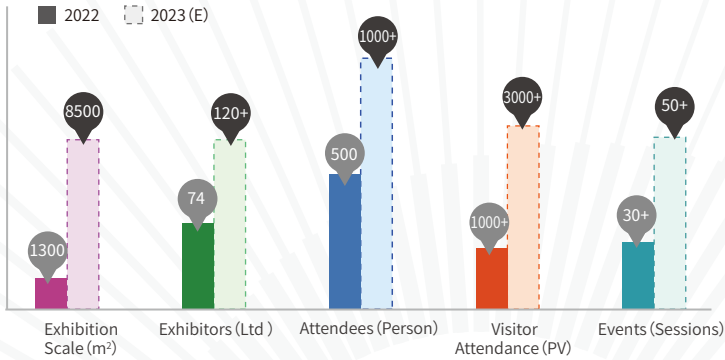
About Medtec Innovation Forum

The Medtec Innovation Forum is a new event launched by the Medtec China team, specially facing on the innovation development of Medical Device Industry. It aims to provide ideas for global innovation R&D and optimize industrial supply chain resources, thus facilitating the sustained development of the medical device manufacturing industry. The 2023 Medtec Innovation Forum will be held on December 12-13, 2023, at the Shanghai World Expo Exhibition & Convention Center.





Key Data of Medtec Innovation Forum



Intentional purchase rate of Visitors :

70%+

Visitors by Company Function:

Medical Device Manufacturer
Department of R & D/Technology, Production/Manufacturing, Purchasing, Engineering, Quality, Regulatory and Senior Management etc.



Top 5 of 2022 Medtec Innovation visitors' purchasing demand

- Raw materials and processing technology
- Implantable interventional products (active and passive devices, cardiovascular devices, orthopedic devices, etc.)
- Manufacturing equipment (Automation equipment, precision processing equipment, testing equipment, etc.)
- Upstream suppliers
- Component



Why Exhibit at Medtec Innovation Forum

● Seize Opportunities Precisely in the Medical Device Market

In recent years, the market for active medical devices has experienced rapid growth. The global market size has increased from \$7.7 billion in 2016 to \$13.8 billion in 2022, with a projected reach of \$34.2 billion by 2030. The market size for active medical devices in China reached ¥13.4 billion in 2022, and it is expected to further increase to ¥49.6 billion by 2030.

● Communicate Face to Face with Decision Makers

Engage in face-to-face communication with technical and procurement personnel of medical device manufacturers. 70% of visitors have procurement decision-making rights or participation rights.

● Promote Your Brand and Showcase New Product and Technologies Through the Exhibition Platform

Participate in conference forums, live streaming, product roadshows, and new product launches to share newly developed products and innovative technologies, helping exhibitors fully demonstrate innovative achievements, enhance brand awareness, and enable efficient marketing and matching.

● Go Global to Build International Brand

As a Medtec exhibitor, join the CMDM online procurement platform to bridge global online and offline resources. This platform allows the world to witness the capabilities of Chinese medical device companies, facilitating you to expand global business opportunities.

2023 Medtec Innovation Forums(TBD)

3 Sessions Training **50+** Events
7 Themes Conference **50+** Speakers

Day 1 12th December

- Regulation Track: Sino-foreign Medical Device Policies and Regulations Forum
- Training for Production Standards and R&D of Active Medical Device
- Innovative Materials Forum
- Innovative Medical Device investment Forum

Day2 13th December

- Quality Track: Sino-foreign Medical Device Quality Forum
- Medical-Engineering Integration Forum -- Innovative Development of Three Types of Medical Devices from a Clinical Physician's Perspective
- Professional Refined and Specialized Innovative (PRSI) Enterprises Forum
- Innovation in Medical Device Commercialization and Supporting Services Forum

10 Key exhibit categories (2023)

1. Materials
2. Medical Components
3. Contract Manufacturing
4. Computing and Software
5. R&D
6. Electronic Components
7. Tubing and Extrusion
8. Manufacturing
9. Packaging and Sterilization
10. Testing, Metrology, Inspection and Calibration Equipment & Supplies

Key Visitors Who Attended in 2022 Medtec Innovation

Company Name	Visitor Position
Johnson & Johnson Medical (China) Ltd.	Product R&D Engineer
Becton, Dickinson and Company	Product R&D Manager
Baxter Healthcare (Suzhou) Co., Ltd.	Specialist
Shanghai MicroPort EP MedTech Co., Ltd.	Engineer
Shanghai MicroPort Medical (Group) Co., Ltd.	Supply Chain Engineer
Shandong WEGO Orthopedic Device Co., Ltd.	Product Manager
M-Duke Technologies (Shanghai) Co., Ltd.	R&D Director
Shanghai Waysmed Medical Equipment Co., Ltd.	Engineer
Changzhou Bioconcept Medical Devices Co., Ltd.	Process Engineer
Hunan APT Medical Equipment Co., Ltd.	R&D
Braun Medical (Suzhou) Co., Ltd.	Engineer
Suzhou Medical Device Research Institute of Southeast University	Chief of Engineering Transformation Department
Nanjing Mindray Bio-Medical Electronics Co., Ltd.	Engineer & Procurement
WuXi AppTec (Suzhou)	Sales
WEGO (Shanghai) International Research Institute	Product R&D Engineer
LG Chem	Product Manager
Jiangsu Xin Fa Ao Medical Technologies Co., Ltd.	R&D Manager
Beijing Ka Di Tai Medical Technology Co., Ltd.	Validation Engineer
MDK Corporation	R&D
B&N Medical	General Manager
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*In random order

Who exhibits at 2022 Medtec Innovation

Exhibitor
Coherent Inc.
Zhejiang Maitong Intelligent Manufacturing Technology (Group) Co., Ltd.
Shanghai Ruixi Medical Technology Co., Ltd.
Shenzhen Ouzhuosi Medical Co., Ltd.
Dongguan Guanbo Precision Electromechanical Co., Ltd.
Xuzhou Henghui Weaving Machinery Co., Ltd.
Hannery Chemicals (Shanghai) Co., Ltd.
Scienion GmbH
Jiangsu Qingyun New Material Co., Ltd.
Shenzhen Mapuqi Medical Technology Co., Ltd.
SokenPack Packaging
TRUMPF (China) Co., Ltd.
Jiangsu Best Biotechnology Co., Ltd.
Juyi Technology (Shanghai) Co., Ltd.
Kossel Medical Technology (Suzhou) Co., Ltd.
Kunshan Situo Machine System Co., Ltd.
Rosti Precision Manufacturing (Suzhou) Co., Ltd.
Suzhou Fangwei Aseptic Packaging Co., Ltd.
Shanghai Yaer Precision Parts Manufacturing Co., Ltd.
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*In random order

Booth Sponsor

Booth map



Conference Sponsor

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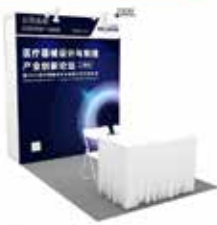
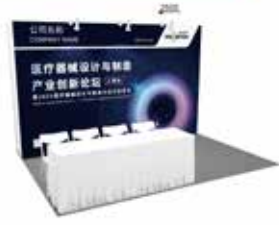
Brand Promotion Sponsor

Get an enormous amount of exposure among targeted clients online & offline, including advertising of social media and exhibition printed matter, Live streaming etc, any interests please contact us, you can find contact list on the last page.

Booth - A Zone

Booth - B Zone

Booth - C Zone



Price List

Booth Location	Booth Size (sqm)	Early Bird Price (RMB)	Early Bird Price (USD)	Standard Price (RMB)	Standard Price (USD)	Price for Non-Medtec Exhibitors (RMB)	Price for Non-Medtec Exhibitors (USD)
A Zone	16	36,000	5,230	39,600	5,760	46,800	6,800
B Zone	12	24,000	3,490	26,400	3,840	31,200	4,535
C Zone	6	16,000	2,330	17,600	2,560	20,800	3,025

*The deadline of Early Bird price is **28th Sep 2023**. The price of Early Bird and Standard only service for 2023/2024 Medtec China Exhibitor.

Seamlessly Connect with
Global Medical Device Buyers
Throughout the Year!

CMDM

China Medical Device Manufacture Online

<http://cmdm.medtecchina.com/>

Online Purchasing Platform of Medical Device

Contact us

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